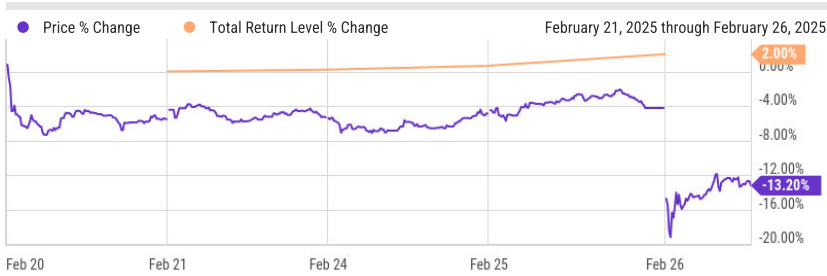


The Vita Coco Co Inc



Performance data quoted presents past performance; past performance does not guarantee future results; the investment return and principal value of an investment will fluctuate; an investor's shares, when redeemed, may be worth more or less than their original cost; current performance may be lower or higher than quoted performance data.

Inc. Statement	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	TTM
Revenue	--	--	--	--	--	283.95M	310.64M	379.51M	427.79M	493.61M	494.86M
Operating Margin	--	--	--	--	--	4.96%	9.80%	6.48%	0.71%	11.44%	15.15%
EBIT Margin	--	--	--	--	--	4.42%	14.29%	6.48%	2.59%	11.74%	15.58%
Effective Tax Rate	--	--	--	--	--	17.36%	25.03%	21.61%	27.92%	19.49%	23.02%
Net Income	--	--	--	--	--	9.417M	32.66M	19.02M	7.814M	46.63M	59.36M
EPS Basic	--	--	--	--	--	0.1697	0.5885	0.35	0.14	0.83	1.05
EPS Diluted	--	--	--	--	--	0.1697	0.5885	0.35	0.14	0.79	0.99

Balance Sheet	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	Last Qtr.
Total Assets	--	--	--	--	--	146.10M	183.86M	197.48M	197.76M	285.68M	353.15M
Total Liabilities	--	--	--	--	--	72.30M	81.56M	74.31M	56.66M	83.24M	101.03M
Financial Debt	--	--	--	--	--	16.95M	25.06M	0.076M	0.048M	0.026M	0.015M
Shareholders Equity	--	--	--	--	--	73.75M	102.22M	123.17M	141.09M	202.44M	252.12M

Cash Flow	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	TTM
Cash from Operations	--	--	--	--	--	21.76M	33.32M	-16.17M	-10.94M	107.16M	73.13M
Cash from Investing	--	--	--	--	--	-1.009M	-0.375M	-0.557M	-0.982M	-0.594M	-0.915M
Cash from Financing	--	--	--	--	--	-10.36M	2.05M	-26.80M	3.034M	6.29M	-9.971M
Free Cash Flow	--	--	--	--	--	20.76M	32.93M	-16.72M	-11.92M	106.56M	72.21M

Dividend	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	TTM
Dividend Per Share	--	--	--	--	--	--	--	--	--	--	--
Payout Ratio	--	--	--	--	--	0.00%	0.00%	0.00%	0.00%	0.00%	--

Profitability	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	TTM
Return on Assets	--	--	--	--	--	--	19.80%	9.97%	3.95%	19.29%	--
Return on Equity	--	--	--	--	--	--	37.09%	16.87%	5.91%	27.15%	--
Return on Invested Capital	--	--	--	--	--	--	29.95%	15.18%	5.91%	27.14%	--

Estimates	Q4 2024	Q1 2025	Q2 2025	Q3 2025	Q4 2025	2024	2025	2026
EPS	0.23	0.395	0.385	0.16	0.155	1.167	1.35	1.33
Revenue	124.30M	162.21M	155.20M	127.79M	128.00M	569.11M	631.74M	633.15M

Shareholder Friendliness	Liquidity	Short Interest	
Dividend Yield	--	Quick Ratio Annual	2.408
Net Payout Yield	--	Current Ratio Ann	3.184
Net Buyback Yield	--	Working Capital Ann	180.35M
Debt Paydwn Yield	0.00%	EBIT/Int Expense Ann	--
		Short Interest	5.370M
		Days to Cover Short	10.40
		Percent of Float Short	19.13%
		% of Shr Outst Short	9.47%

The Vita Coco Co Inc is a plant-based functional hydration platform. Its products include Vita Coco Coconut Water, Private Label including coconut water and oil, and Other including Runa, Ever & Ever, and PWR LIFT product offerings, Vita Coco product extensions beyond coconut water, such as Vita Coco Sparkling, coconut milk products, and others. Geographical presence of the company is in United States, Canada, Europe, Middle East, Africa, and the Asia Pacific regions.

Currency: USD

Symbol: COCO	Price - Feb. 25, 2025 38.25
Sector: Consumer Staples	Price Target 35.78
Industry: Beverages	52 Week High - Feb. 13, 2025 40.32
Consensus Rating: Outperform	52 Week Low - Feb. 26, 2024 21.91
Y-Rating: Neutral	Market Cap 2.170B
Last Fiscal Period: --	

Performance	1M	3M	YTD	1Y*	3Y*	5Y*	10Y*
Total Return	-1.03%	5.26%	3.63%	78.32%	49.58%	--	--
Price Return	-1.03%	5.26%	3.63%	78.32%	49.58%	--	--

*Figures are annualized.

Comparables	Total Returns			Valuation (TTM)	
	1Y*	3Y*	5Y*	P/E	P/S
COCO	78.32%	49.58%	--	38.64	4.576
SAM	-33.90%	-14.93%	-9.94%	34.30	1.398
KDP	18.83%	-0.61%	6.27%	21.17	3.177
KO	20.37%	7.56%	7.61%	28.94	6.563

*Figures are annualized.

Growth	3Y	5Y	10Y
Revenue	16.69%	--	--
Operating Income	22.87%	--	--
EPS Basic	12.14%	--	--
Total Dividends Paid	--	--	--
Book Value	25.58%	--	--
Total Assets	15.82%	--	--

Valuation	TTM	3Y Med.	5Y Med.	Ind. Avg.
PE Ratio	38.64	39.14	--	25.54
PS Ratio	4.576	2.981	--	3.025
PB Ratio	8.607	6.791	--	6.158
Price/FCF	31.36	--	--	25.37
EV/EBITDA	25.88	26.91	--	16.86
EV/EBIT	26.11	27.68	--	20.09
EV/Revenue	4.068	2.624	--	3.520
EV/FCF	27.88	12.61	--	28.71
EV/Assets	4.104	4.489	4.489	2.324
P/E Forward	32.79	--	--	--
P/S Forward	3.813	--	--	--
PEG Forward	0.6876	--	--	--

Risk	3Y	5Y	10Y
Beta	0.3511	--	--
Standard Deviation	49.07%	--	--
Historical Sharpe Ratio	0.9525	--	--
Max Drawdown	56.97%	--	--
VaR 5%	4.48%	--	--
Historical Sortino	1.806	--	--

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